

# Thomas Jensen

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## Education

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| <b>&gt; Texas A&amp;M University, D. L. School of Engineering</b><br><i>B.S. Industrial Distribution, Minor in Business</i> | <b>College Station, TX</b><br><i>Aug 2015 – May 2019</i> |
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## Experience

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| <b>&gt; CWS Capital Partners</b><br><i>Retail Asset Manager</i> <ul style="list-style-type: none"><li>○ Actively managed a portfolio of ~130K SF across 11 assets in Austin, Denver, Nashville &amp; Seattle markets</li><li>○ Facilitated the execution of 7 new leases &amp; 5 renewals/transfers with a gross lease value of \$7M+ on over ~20K SF</li><li>○ Coordinated the TI buildouts across 1<sup>st</sup> and 2<sup>nd</sup> generation suites for uses including F&amp;B, light medical, hard goods, and office</li></ul>   | <b>Austin, TX</b><br><i>Feb 2023 – Present</i>  |
| <b>&gt; Karlin Real Estate</b><br><i>Senior Analyst</i> <ul style="list-style-type: none"><li>○ Actively managed and tracked performance across a \$2B+ commercial development portfolio</li><li>○ Assisted in acquisitions underwriting and due diligence for various development opportunities</li><li>○ Engaged, selected and managed architects and GC's for 2 commercial office renovations totaling ~\$800K</li><li>○ Built and owned asset management and capex models for the Austin portfolio</li><li>○ Created detailed investment presentations for various internal and external stakeholders</li></ul> | <b>Austin, TX</b><br><i>Jun 2021 – Dec 2022</i> |
| <b>&gt; Casoro Group</b><br><i>Senior Analyst</i> <ul style="list-style-type: none"><li>○ Actively managed and tracked performance of value-add renovations on 1,000~ units across our portfolio</li><li>○ Championed and trained asset management department in software initiatives (Yardi, Juniper Square, Real Page, CoStar)</li><li>○ Owned lender draws (CapEx and reimbursement) and reporting/compliance processes</li><li>○ Created, manipulated, and maintained investment models for analyzing potential sales, refinances, and recaps</li></ul>   | <b>Austin, TX</b><br><i>Sep 2019 – Jun 2021</i> |
| <b>&gt; ARA Newmark</b><br><i>Analyst Internship</i> <ul style="list-style-type: none"><li>○ Aided analysts and transaction manager in the acquisition and compilation of investment research for BOV's</li></ul>   | <b>Austin, TX</b><br><i>May 2018 – Aug 2018</i> |

## Activities & Leadership

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| <b>&gt; Mission Possible Austin</b><br><i>Volunteer Youth Mentor</i> <ul style="list-style-type: none"><li>○ I currently serve as a small group leader, tutor, and mentor for urban youth in the Rosewood community</li></ul> | <b>Austin, TX</b><br><i>Oct 2020 – Present</i>  |
| <b>&gt; Urban Land Institute</b><br><i>Young Leaders Mentorship Forum</i> <ul style="list-style-type: none"><li>○ Engaged in cohort discussions regarding land use, sustainability, and planning</li></ul>                    | <b>Austin, TX</b><br><i>Jul 2022 – Jul 2023</i> |